



ALEXANDER PHILIPS

Chief Executive & Investment Officer

Alexander Philips is a co-founder of TwinRock Partners and is responsible for the overall strategic direction of the firm's investment strategy, including the development of new investment opportunities, portfolio management and the company's operations. Prior to forming TwinRock Partners, Mr. Philips was a Director in the North American Equity Investments group with GE Capital. He was responsible for pursuing new investment opportunities, return and valuation analysis, contract negotiations, due diligence coordination, market analysis, investor relations, and debt financing.

Before moving to the west coast he worked in New York for Aareal Bank AG as a Senior Financial Analyst, where he underwrote more than \$750 million of multi-family, office, retail, hotel and other real estate assets. Mr. Philips also spent almost four years at Goldman Sachs as an Intermediate Analyst and at Donaldson Lufkin & Jenrette as an Analyst in Wealth Management Services, where he successfully obtained the NASD Series 7, 24, & 63 Licenses.

Mr. Philips received a Bachelor of Arts Degree from State University of New York at Albany, and has a Master's in Business Administration from Pepperdine University with advanced study of international business at Hong Kong University of Science and Technology (HKST) in Hong Kong, China and Austral University (IAE) in Buenos Aires, Argentina. He is a licensed broker in the State of California. His professional affiliations include membership in the National Association of Industrial and Office Properties (NAIOP) and Urban Land Institute (ULI), in which he is an active member on the Small Scale Development Council.